

Message Text

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INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

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COM/OIM (INFO COPY)

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R 192201Z OCT 76

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 258892

E.O. 11652: N/A

TAGS: BENC, VE

SUBJECT: MAJOR PROJECT: AUTOMOTIVE EXPANSION PROGRAM -

--- FORGE AND FOUNDRY FACILITIES

REF: (A) CARACAS 11959; (B) STATE 247447;

--- (C) CARACAS 11138

1. WE HAVE NOTIFIED INTERESTED FIRMS OF CHANGE IN TRAVEL PLANS OF TECHNICAL GROUP PER REF A.
2. FOUNDRY DESIGN COMPANY (REF B) TOLD US THAT, AFTER REVIEWING OPPORTUNITY, FIRM HAS DECIDED PROJECT TOO LARGE FOR THEM AND WILL NOT PURSUE.
3. PULLMAN/SWINDELL HAS EXPRESSED INTEREST IN BOTH FORGE AND FOUNDRY PORTIONS. DON WILLIAMS OF PULLMAN/SWINDELL WILL BE IN CARACAS A00UT OCTOBER 25 AND PLANS CALL ON EMBASSY AND CONTACT ING. CANEPA ABOUT PROJECT.
4. ALSO CONTACTED C-E INTERNATIONAL WHICH IS NOW STUDYING PROJECT. ANOTHER FIRM, HERMAN CORP., PITTSBURG, PENNSYLVANIA ALSO ASKED ABOUT PROJECT. FIRM IS MAJOR

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FOUNDRIY EQUIPMENT MANUFACTURER AND, ALTHOUGH NOT IN
POSITION TO BE PRIME BIDDER ON TURNKEY PACKAGE, WOULD BE
INTERESTED IN SUPPLYING EQUIPMENT. EXPECT HERMAN WILL
WRITE ING. CANEPA EXPRESSING INTEREST. ROBINSON

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Disposition Approved on Date:
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